

Galley Gossip

Issue 13 Vol.2

July 2015

Marina News

May was an exciting month for Fenwicks Marina. At Asia Pacific's largest recreational marine business and safety conference held at the Gold Coast Royal Pines Resort, our Marina won Australian Best Boatyard – under 20 boats 2015-16, being one of the 13 Club Marine awards for Australian Marinas. Congratulations to all the winners and finalists. We can now take time to reflect on our business performance and we will continue to strive to offer that little bit extra to our customers and with thanks to both our staff and tenants, we take pride in this latest achievement.

We have now settled our new Roodberg hydraulic trailer into service in the yard and together with the new telehandler, we are trialing more efficient and effective ways of moving our vessels around the repair and maintenance yard.



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Faces

Our New Operations Manager



We are very pleased to introduce Rod Williams CMO, our new Operations Manager. Rod has extensive experience and expertise in the Marina Industry, having consulted to many well known marinas throughout Australia in his 30 year career. We are proud to have him on board at Fenwicks, and look forward to continuing and expanding on our great history of quality work. I'm sure you will all meet Rod in the yard and office, so please stop and introduce yourself so he gets to know everyone.

We said farewell to Luke Dwyer who had been with our marina for just over five years. We wish him well in his new position in Sydney and hope that he will enjoy his future challenges.

And don't forget this year's Sydney International Boat Show is on from Thursday 30th July until Monday 3rd August at Glebe Island and Darling Harbour. Amongst many fantastic displays Riviera is unveiling their brand new 57' Enclosed Flybridge..... you can upgrade or dream of upgrading!

Happy Boating! *Andrew Fenwick*





Mainsales Marine Brokerage

Mainsales Murmurs

The flurry of boat sales has followed through winter with pleasing results for all with the enquiry from genuine buyers still positive.

During the last few months we've sold a vast selection of flybridge & sports cruisers of various size & make with a sprinkling of yachts thrown in the mix.

In several sales Vendors expectations were exceeded making for a very pleasant settlement. In one instance a Vendor had their cruiser advertised privately for well over a year with minimal interest except for a couple of unrealistic offers. Totally fed up with playing broker they listed with Mainsales. Within 8 days of Mainsales marketing the vessel exclusively we had a buyer. The final selling price was only \$2,000 below the advertised asking price. Yes, a very happy Vendor not to mention the Purchasers.

If you are considering selling or perhaps reviewing your insurance Ashley will offer you a honest and straight forward approach minus the nonsense.

We may not be magicians, however we have been known to work some magic.

I look forward to a confidential discussion anytime,

Sincerely Ashley Swinfield 0418 216 640

www.mainsales.com.au

Brooklyn United Soccer Club

When our local soccer club, Brooklyn United, recently approached us to sponsor new uniforms for the Club, we were very happy to help. Along with some other local businesses the Club was able to update it's kit for the first time in eight years. Now the teams can walk onto the pitch with pride and look good while they score goals!



Tips when connecting and disconnecting your vessel to shorepower.

The power modules on our marina are fitted with 15amp single phase sockets and it is very important that you only connect to these with a 15amp plug, not the normal 10amp plug, which most of us use at home. Most power modules only have the one RCD switch to protect all outlets on the actual unit, although each socket will have its own circuit breaker switch. In most cases this circuit breaker is sited above the socket inside the small plastic protection door. *It is extremely important that when disconnecting or reconnecting your shore power lead that the circuit breaker be in the **OFF** position.* If you do not turn the circuit breaker off prior to connection disconnection, you will run the risk of personal injury or damage to your vessels electrical system or our module. Always ensure after reconnection that the RCD switch is also still **ON**.

Our staff are more than happy to run through this procedure when you are next down, so please feel free to ask.

Callaghans Marine Services

What's News at Callaghans Marine Services?

Steve & Leanne would like to congratulate Ian Barrett (right) for becoming a Honda Master Level Technician. Ian recently travelled to Honda's head office in Victoria to undertake an intense week long physical & technical training on the Honda Outboards.



Another achievement in the CMS crew is Cassie Wilson who successfully completed her Parts interpretation apprenticeship earlier this year. Cassie is very proud of her

accomplishment & can't wait to see her qualification certificates up on the CMS entry wall.



HONDA MARINE

Honda is proud to announce the unmatched reliability of their new warranty. Now Domestic outboards receive 7 years warranty instead of the 5 years. While commercial operators can now receive 3 years instead of the previous 12mths. Terms & conditions do apply, more information can be found on Hondas website www.marine.honda.com.au or feel free to give Steve a call.

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New Faces at Fenwicks

Jack Shewring

Local man Jack has just joined us in the yard as a general hand.

He came to us with a panel beating background, and a love of cars. We look forward to working with him.



*"Even though there's nothing wrong,
I'm still going to operate on you.
There's a boat I want to buy, and
I need the money."*

Q: What
do you
call a
schooner
in a wine
glass?

A: Port.

Fenwicks Marina is a
proud supporter of our
local community's
organisations

- Brooklyn Public School
- Hawkesbury River Child Care
- Central Coast Gamefishing Club
- Wendoree Progress Association
- Brooklyn Community Hall
- Brooklyn United Soccer Club
- Brooklyn Bush Fire Brigade
- Theatre in the Park
- Brooklyn Rugby Club
- PCYC Sailing Club

Annual Maintenance & Repairs

Winter is the perfect season to get your boat antifouled and detailed and to fix up any little problems so you can get straight into boating as the weather warms up. It is also (a bit!) quieter in the Marina Yard in winter compared to the craziness of summer, so we have more availability and a shorter lead time for your appointment.

Please give us a call to discuss any work you need doing, whether mechanical, electrical, new covers or shipwright or painting works.