

Galley Gossip

Issue 14 Vol.2

July 2016

Marina News



Hi Folks

Here we are already in the 2016 winter season. This is the time to make a list of all those things you would like to have done on your boat, before the spring/summer season.

We have teamed up with our tenants to offer regular vessel maintenance for many of our boat owners who enjoy the fact that their valuable investment is kept in tip top condition all year round. If you would like to join in this service, please contact me and we can create a specific maintenance plan to suit you and your vessel.

Our Marina has been kept very busy over these last few months with plenty of challenging work in the yard for the new Roodberg hydraulic trailer and the Telehandler. These additions to our major equipment, the Straddle Carrier, has helped improve efficiency and effectiveness in scheduling all repairs, both standard and emergencies. Both Tim and Roman are excelling in their new management roles and it is very satisfying for me to see them grow into these roles with enthusiasm and confidence. Both attended a Marine Industry Association (MIA) Emergency Preparedness course, held in Pittwater last month to assist their ongoing professional development and training.

Once again we are investing in updates to the marina so watch as these new changes gradually take place in the coming year.

Happy Boating! **Andrew Fenwick**

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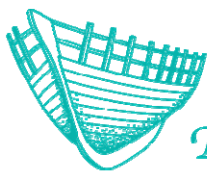
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CMS Engineering

Sailing—it's easy!

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The Sydney International
Boat Show starts 28 July.



ANDREW BOTTING
Traditional Shipwright

Well it would seem that our endless summer has finally come to an end. Usually, winter means that your boat sits forgotten, until the weather begins to warm again. The colder months are a good time to schedule some of the work that you might need to have done on your boat.

Whether it is some maintenance, which you've been putting off, or perhaps a project that you've been considering, talk to Andrew or Troy about your requirements.

**Phone Andrew - 0407 294 145 or
Troy - 0405 159 584.**

Andrew's skills are not just confined to working on boats.

Question:

What do you get when you give Andrew a slab of timber, a couple of logs and a chainsaw? (see page 3 for the answer!)





Mainsales Marine Brokerage

Mainsales Murmurs

The benefits of selling through a broker vs privately.

A broker will manage your sale from the beginning to settlement with minimal fuss and interruption to you, the owner. Working on your behalf we remove the emotion, the hours often spent with potential buyers allowing the owner to focus on their business. We'll deal with the negotiations, paperwork, advertising, sea trials and surveyors, in a transparent and accountable manner always in your best interests and often obtaining you a better result. Mainsales is a member of the BIA and Marine Brokers Association.

Many boat owners don't have adequate insurance cover. This is usually undetected until a claim is lodged. Incorrect cover can lead to a prolonged, drawn out claim process with settlement often leaving the insured feeling dissatisfied and badly done by.

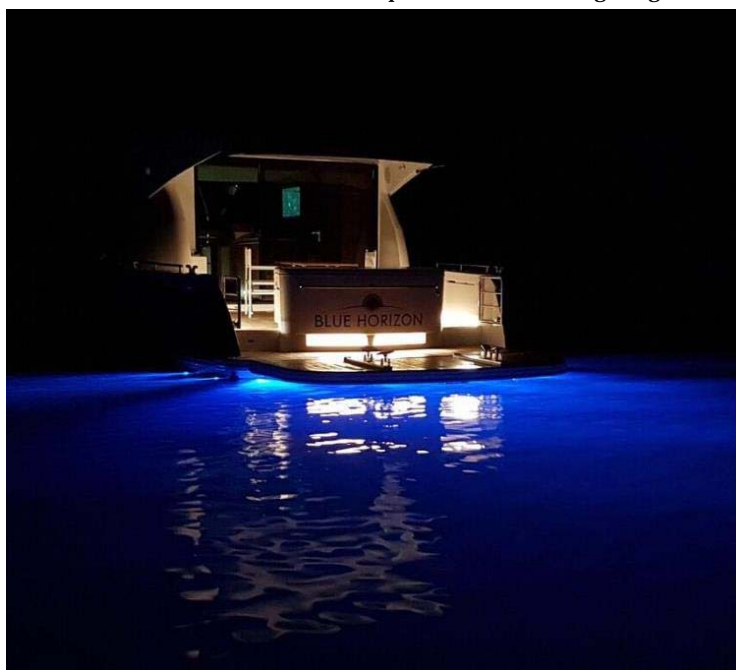
Perhaps an Agreed value policy vs a Market Value policy may suite you? I recently placed an "Agreed Value" policy for an owner of a large vessel who swapped from his previous insurer saving him a substantial amount of money and gave him the security with peace of mind that comes with an Agreed value policy.

Ashley is available almost anytime on 0418 216 640

www.mainsales.com.au

Water Watts Marine Electrical

Since the last edition of Galley Gossip we have had a lot going on at Water Watts with us joining the Garmin service network, Sanctuary Cove Boat Show and The Gold Coast Show. We are also excited to announce that we are able to offer Blue Water Desalinators to complement our existing range of HRO & Sea Recovery Water Makers.



Both Martin & Anthony attended the Raymarine training school which involved two days of intense service training & new product introduction. Raymarine are doing some exciting new things, so please feel free to drop in for a chat.

We received some great pictures from one of our marina boat owners of the upgraded & extra Aqualuma lights that we fitted recently. As you can see it compliments this amazing vessel beautifully.

Need some advice? Contact:
Anthony on **0400 471 700** or
Martin on **0412 366 012**.

Answer to question page 1!

A lovely table! Now all it needs is some varnish by Greg Fry and it's ready for its new home.



Callaghans Marine Services

With winter finally here the best thing boat owners can do throughout winter is continue to use their boats.

Callaghans Marine Services continues to remain busy. The Hawkesbury River is a beautiful place to explore in winter. With crisp, misty mornings, lovely still days and beautiful sunsets, you'll often be the only boat around. It's Steve and the guy's favourite time on the river. You just have to rug up.

A recent project saw us commission a 55' Palm Beach Motor Yacht fitted with Volvo Penta D13 engines and IPS3. The vessel achieved over 44 knots on our trial and would have achieved a faster speed if fitted with custom propellers.

Our technicians continue to be involved with the set up and commissioning of the Volvo Penta engines and IPS systems for Palm Beach Motor Yachts. Volvo Penta is now their preferred engine and propulsion system. We have also been setting up the latest Volvo Penta 'Glass Cockpit' electronic dash, automatic trim systems and dynamic positioning systems. All the latest gear that comes with a Palm Beach Motor Yacht.

Volvo Penta recently unveiled its new range of products in Gothenburg, Sweden. Their 'Easy Boating' philosophy being the driving force behind their latest innovations. The new products will be on display at the upcoming Sydney International Boat Show and have recently been reviewed by Boatsales & Boatpoint. You can read their respective comments by following the links below.

New Volvo Penta products include:

- D8 Common Rail Diesel engine suitable for shaft drive and the new IPS700 & IPS800 pod drive systems
- New generation V6 & V8 petrol engine
- Glass screen cockpit technology
- Joystick control (including the latest shaft drive systems)
- E Key control.



Volvo Penta product reviews:

<http://www.boatsales.com.au/editorial/news/2016/2016-volvo-penta-all-the-new-product-launches-56838>

<http://www.boatpoint.com.au/editorial/news/2016/2016-volvo-penta-all-the-new-product-launches-56838>

For more info on any new Volvo Penta products, or to inspect the next Palm Beach we commission here, please have a chat with Steve.

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This issue's definitions for the keen boatie!

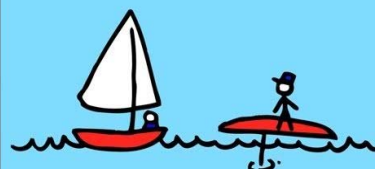
Battery—Electrochemical storage device capable of lighting a lamp of wattage approximately equal to that of a refrigerator lamp for a period of 15 minutes after having been charged for two hours.

Dinghy—Small craft customarily towed from the stern of boats, stowed on deck on larger boats, or stolen from moorings when boats are away. It serves the purpose of lifeboat, shore shuttle and wastebasket, and by filling up with water and sinking, it provides a crude measurement of recent rainfall.

Need covers fixed?
Contact Alan or
Louise at A&B Covers



SAILING:



it's not as easy
as it looks.

rocket-facio.com

Life wasn't
meant to be
easy!!

*Fenwicks Marina is a
proud supporter of our
local community's
organisations*

- Brooklyn Public School
- Hawkesbury River Child Care
- Central Coast Gamefishing Club
- Wendoree Progress Association
- Brooklyn Community Hall
- Brooklyn United Soccer Club
- Brooklyn Bush Fire Brigade
- Marine Rescue Hawkesbury



Don't forget the Sydney International Boat Show starts on 28 July and runs to 1 August. Tickets available directly from the Boat Show office or on-line at www.sydneyboatshow.com.au

